

**ABC COMPANY LTD
HYDERABAD**

PROPOSAL FOR

EXECUTIVE SUMMARY

PROPOSAL

ABC proposes to _____ at _____ at an aggregate estimated cost of Rs. _____ lakhs.

COMPANY PROFILE

ABC belongs to the ABC group of companies.

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FINANICAL POSITION

During the first year (2007-08) of operations, ABC achieved a turn over of Rs. 7.49 lakhs only as it was from consulting services only. The operations for the said year ended with a net loss of Rs. 7.66 lakhs which was mainly due to low consultancy fee charged by ABC from the patients and high level of payment it made to the specialists. However, with the commencement of Diagnostic services. ABCs operations have improved during the current year. For the first 6 months ended 30.09.2008, ABC achieved a turnover of Rs.446 lakhs.

PROMOTER PROFILE

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GROUP PROFILE

ABC belongs to the **ABC Group**, an upcoming and multifaceted group engaged in diversified activities viz.

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ABC GROUP FINANCIALS (as on 31.03.08)

(INR In Lacs)

Name of Company	Capital & Reserve	Secured Loan	Unsecured Loan	Assets	Sales	OP	NP
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PROPOSED PROJECT

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PROJECT COST

The cost of the project is estimated at Rs. 1843 lakhs, the details of the break up of the same are given below: - (INR in Lacs)

Details of Capital Expenditure	Center 1	Center 2	Total
Total more		

MEANS OF FINANCE

Particulars	
Equity share capital/unsecured loans	
Term Loan from the Bank	
Total more

SALIENT FINANCIAL INDICATORS

Particulars	2011	2012	2013	2014	2015
Net Sales (INR in lacs)	649.38	934.10	1087.96	1196.75	1316.43
Gross Profit(EBIDTA) (INR in lacs)	370.50	550.59	645.12	709.82	780.98
EBIDTA (%)	57%	59%	59%	59%	59%
Interest coverage ratio	2.02	2.84	3.89	4.94	7.01
Operating Profit (INR in lacs)	55.98	249.37	374.09	469.12	570.58
Operating Profit to Sales (%)	9%	27%	34%	39%	43%
Net Profit (INR in lacs)	55.98	176.64	264.99	287.95	325.92
Net profit to sales (%)	9%	19%	24%	24%	25%
Net cash accruals	183.18	303.84	392.19	415.14	453.11
Average DSCR	1.61				
Debt Equity Ratio	3.14	1.89	1.07	0.61	0.32
Fixed Asset Coverage Ratio(FACR)	1.18	1.31	1.56	1.97	2.80
Break Even Point-Operating capacity	53%	45%	37%	30%	24%
IRR	27.81%				
Current Ratio	5.85	1.07	1.42	1.84	2.39
Return on Capital Employed (%)	40%	22%	31%	36%	40%

ASSISTANCE SOUGHT

1	Amount of loan	
2	Purpose	
3	Rate of interest	
	Draw down schedule	
4	Repayment	
5	Security	
	Primary	
	Collateral more